OEM Partnership Program

Building Stronger Together in Precision Measurement

Contact Us

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Why GGC?

As a U.S. manufacturer of advanced non-contact X-ray thickness gauges, with global sales and support offices, we provide OEMs with not just equipment, but a platform for growth, reliability, and customer success. Our partnership program rewards your commitment to standardize with us, while unlocking advantages in cost, engineering support, and aftersales opportunities.

Faster Design Cycles

Accelerate your development process with direct access to CAD models, integration APIs, and pre-certified measurement system designs — enabling OEM engineers to move from concept to production faster.

Peace of Mind

Rely on proven, field-tested components built to meet global industrial standards. Our systems deliver dependable uptime, simplified integration, and long-term lifecycle support for your customers.

Shared Growth

Expand your revenue opportunities through lifecycle service contracts, co-branding programs, and dedicated technical collaboration—aligning long-term success for both teams.

Global Advantage

Leverage U.S. manufacturing for tariff protection, stable lead times, and responsive local support. Partner with a company committed to your global competitiveness and supply chain resilience.

Join our OEM Partnership Program

Unlock a framework for technical collaboration, commercial advantage, and shared market success.

Partnership Tiers

- Partner
- Preferred
- Strategic
- Global Partner

Made in America.
Respected Worldwide.

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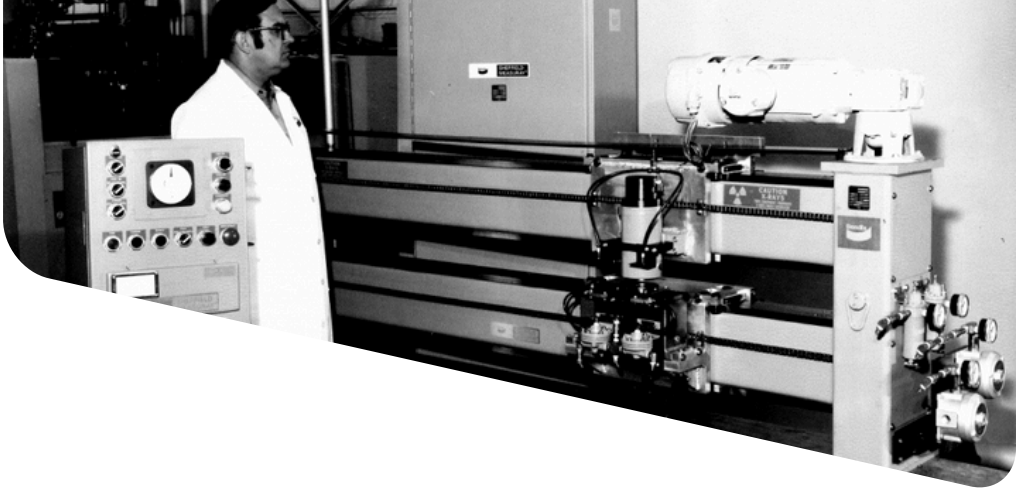

Partnership Tiers

Tier	Annual Volume (Systems/Year)	Discount	Benefits
Partner	1–2	3%	Dedicated account manager,
Preferred	3–5	5%	Engineering integration
Strategic	6–10	10%	Co-marketing rights, joint
Global Partner	11+	15%	Private-labeling options, training

Product Differentiation

	GlobalGauge CORPORATION	USA COMPETITORS	Global COMPETITORS
Generator Design	• Integrated tank/tube assembly with no HV Cables ✓	• "Monoblock" design, primarily from Chinese suppliers ✗	• Separation of tube/power supply, often requiring HV cable ✗
Vertical Integration of Sensor Mfg	• Full in-house design and manufacturing of x-ray generators. ✓	• 3rd party dependency for generator support ✗	• 3rd party dependency for generator support ✗
Hardware Architecture	• PLC-based system using off-the-shelf hardware, no "black boxes" ✓	• Linux, Wonderware, and LabView based HW/SW ✗	• No PLC or flexibility, vendor-specific "black boxes" ✗
Cost of Ownership	• Lowest over time, due to minimal cost of sensor repair and replacement. ✓	• Higher sensor costs, and very high hardware costs due to obsolescence. ✗	• Highest sensor costs over time (~3x GGC). ✗

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